

Sales Internship

Position: Sales Intern – Part time
Employment: 50%
Place: CompPair Technologies SA, Lausanne, Switzerland
Starting Date: February 2022 (6-month position)

Overview:

CompPair Technologies Ltd. is an innovative Swiss company developing materials able to repair themselves. Made with CompPair's composite materials products, structures can heal themselves on site in just a few minutes. We help our clients build better products, that last longer, and produce less waste.

The Sales Operations Intern's role is to support the sales and client success teams to improve conversion and shorten sales cycles. He/she will have the opportunity to implement internal processes, as well take over some reporting activities and lead generation tasks.

Tasks and Contributions:

- Lead generation
- Increasing efficiency with leads, transactions, and time management
- Managing sales data
- Managing proposals and contracts
- Reporting sales and campaign results
- Refining sales processes to improve conversions, shorten sales cycles, and maximize wins

Competences and personal skills:

- Organized, structured, committed, flexible, and resistant to stress
- Bachelor or master from commercial school (or equivalent diploma)
- CRM knowledge (Hubspot is a plus)
- High communication skills orally and in writing in: French and English mandatory, German is a plus
- Initiative to create and improve processes
- Willingness to take future responsibilities

We are offering a great opportunity to join and support a Swiss high-tech company from its early stage to an international level! The new team member will have an innovative and varied work, in a small, dynamic, and flexible company with a multidisciplinary work environment.

You think you have the right profile, and you want to join us on this impactful journey? [Apply here](#) or visit www.comppair.ch/careers/ for more information.